



Working on Purpose



First Question



How do I decide what work I will do?

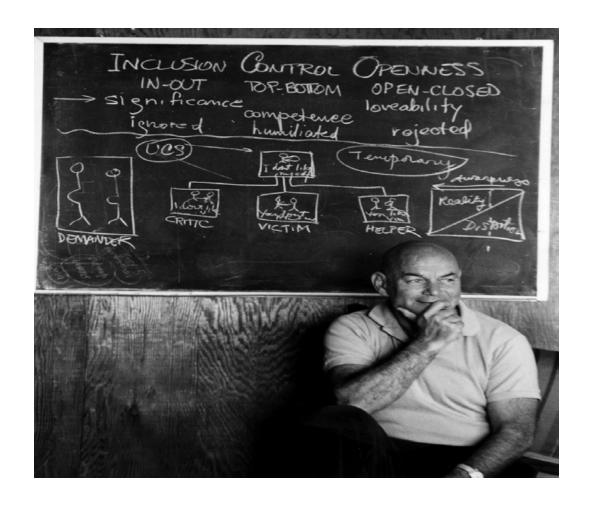


Many Answers...





First Listener





The Hero's Journey

"A hero ventures forth from the world of common day into a region of supernatural wonder; fabulous forces are there encountered and a decisive victory is won; the hero comes back from this mysterious adventure with the power to bestow boons on his fellow man." Joseph Campbell The Hero With a

Thousand Faces



First Angry Client





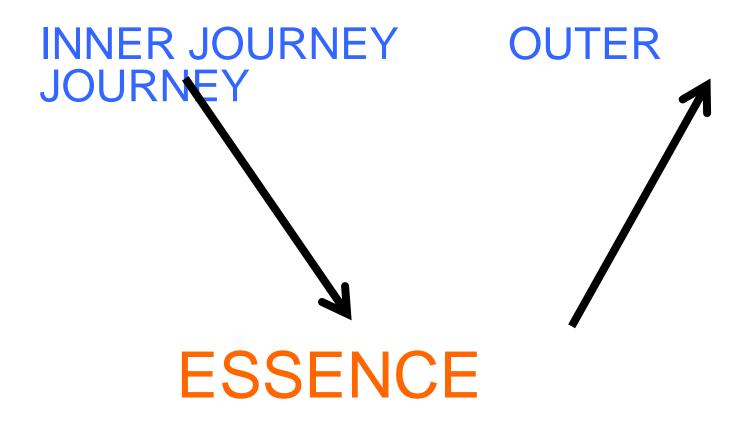
2 Assumptions

1. We each have something unique to contribute.

2. We each desperately desire to make that contribution.



The Implicit Career Search





IMPLICIT

Work purpose is "available but not apparent"

CAREER

A vehicle to deliver one's work purpose

SEARCH

Ongoing process to define and develop one's work purpose



ESSENCE

"That place where resides the embryo of a growing intelligence, a special intelligence usually buried under the immense weight of

social shams."

Ken Wilber



ESSENCE

"Your bullshit-free zone." Me



The Implicit Career Search

PERSONA

BEHAVIOR

FEELINGS

SELF-CONCEPT

CREATOR

EXPERT

LEADER

MANAGER

CRAFTSPERSON

WORK PURPOSE

MISSION

ESSENCE



Personal Development Action Plans

Dimension – I want to include others more

Whom? Those I have harmed

How? Personal apologies

When? By the end of this workshop

Payoff for not: Keep avoiding everyone



The Career Development Spectrum

Synergy

Solutions

Service

Sales

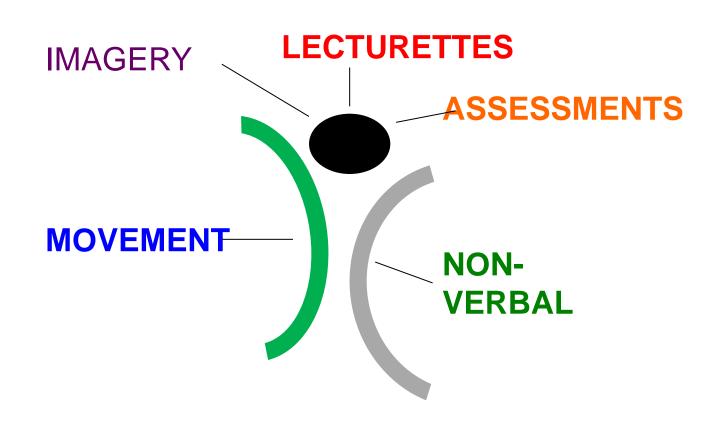
Skills PURPOSE





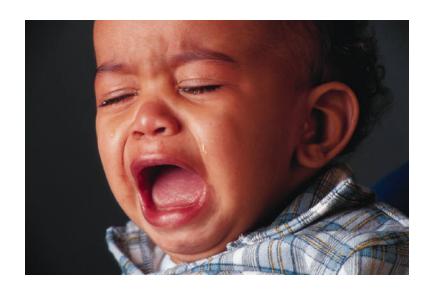


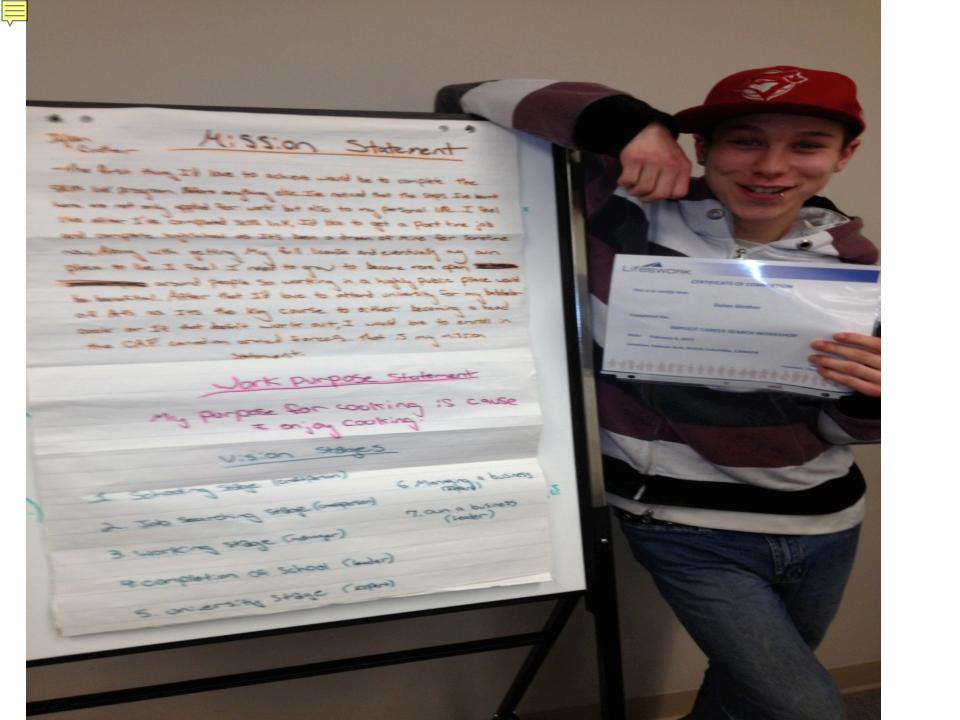
Sources of Awareness





Planning







ICS Communities in BC

Powell River	Downtown East Side
Courtenay	Kamloops
Port Alberni	Osoyoos
Sechelt	Lillooett
North Van	Vernon
Fort Nelson	Parksville



ICS Internationally

France Sweden

Holland Mexico

Belgium India

Singapore



SUMMARY OF ICS STUDIES

CAMBIE GROUP STUDY	Standard Job	Implicit
	Services	Career Search
Total employed or doing productive	31%	78%
work		
Off Assistance due to employment	4%	13%
(4mths)		
UK STUDY		
Increase in likelihood of sustaining	7.5%	15%
employment		
Increase in Self-Esteem	7.5%	15%
Participant Satisfaction		
MAX BURGERS RESTAURANT	Pre-ICS	Post-ICS
% of trainers becoming managers	50	85
% of trainers remaining with Max	20	70
Average training time to become a	2 years	1 year
manager		

FREE

WORKSHOP?



IMEX STRATEGIES

- The Implicit Career Search
- The Human Element

The Emergent Leader Program



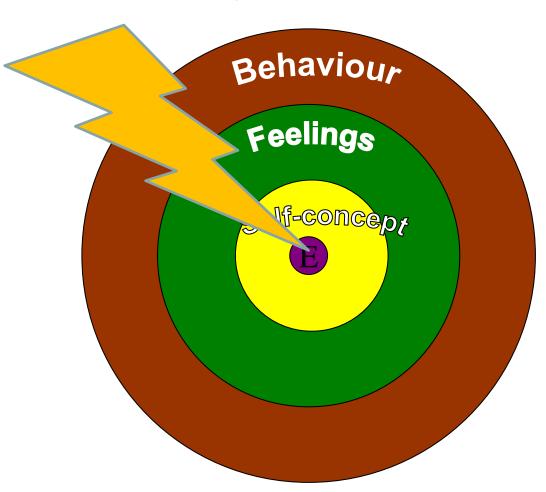
FIRO Theory

BEHAVIOUR	Inclusion	Control	Openness
FEELINGS	Significance	Competence	Likability
SELF-CONCEPT (Behaviour)	Alive	Self-Control	Self-Aware
SELF-CONCEPT (Feelings)	Self- Significance	Self-Competence	Self- Likability



Involution

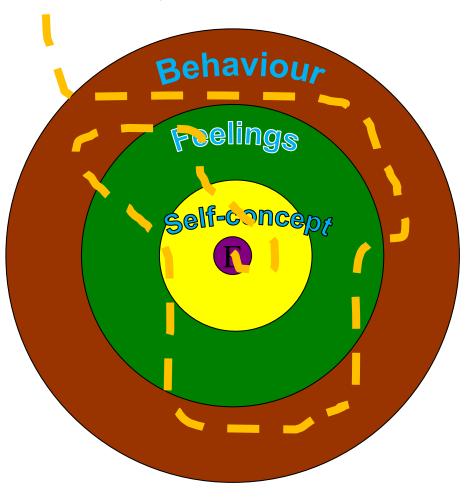
Persona





Evolution

Persona



REER DEVELOPMENT SPECTRUM

EVOLUTION	DEVELOP	INDIVIDUAL
IMAGINATION	WISDOM	CREATOR
INFORMATION	KNOWLEDGE	EXPERT
INDUSTRIAL	SERVICE	LEADER
AGRICULTURE	SALES	MANAGER
HUNTING/ GATHERING	SKILLS	CRAFTSPERS ON

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ELEMENT B RESULTS

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IES LTD				
I INCLUDE PEOPLE	2	I WANT TO INCLUDE PEOPLE	7	5
PEOPLE INCLUDE ME	4	I WANT PEOPLE TO INCLUDE	3	1
		ME		
I CONTROL PEOPLE	6	I WANT TO CONTROL PEOPLE	2	4
PEOPLE CONTROL ME	5	I WANT PEOPLE TO CONTROL	1	4
		ME		
I AM OPEN WITH PEOPLE	2	I WANT TO BE OPEN WITH	1	1
		PEOPLE		
PEOPLE ARE OPEN WITH	2	I WANT PEOPLE TO BE OPEN	4	2
MEN		WITH ME		